



SUMA Regional Meetings

2016



SUMA Overview

Our Mission

SUMA is the provincial voice of urban municipal governments, **representing cities, towns, and villages.**

Through strength in unity, **SUMA advocates, negotiates and initiates improvements** in local, provincial and federal legislation, **and delivers programs and services to members** to enhance the quality of life in Saskatchewan.

SUMA Membership

16 Cities

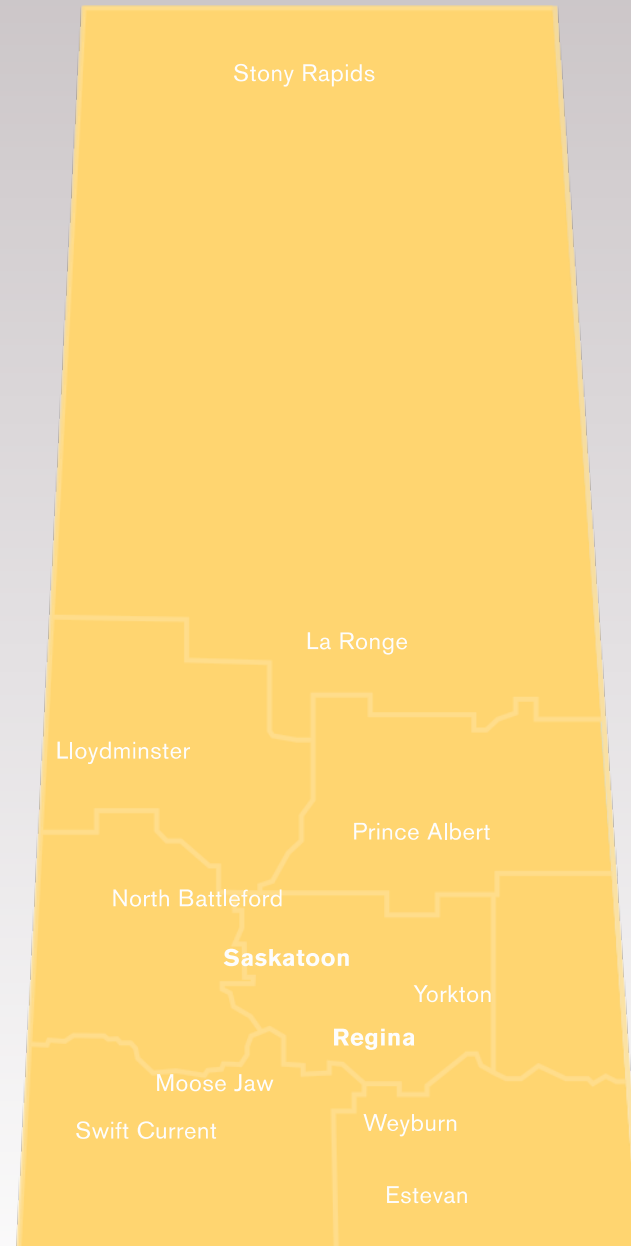
149 Towns

233 Villages

31 Resort Villages

14 Northern Municipalities

* Membership is voluntary



SUMA

- Promotes, protects and defends urban interests
 - Policy development
 - Legislative proposals and consultations
 - Advocacy engagement
- Saves money for members
 - Group Benefits and Insurance Services
 - SUMAdvantage
 - SUMAssure Insurance Reciprocal
- Builds capacity at the local and regional levels
 - Events
 - Training programs and materials
 - Program administration



Governance

Board of Directors

Executive Committee

President

Vice-President Cities

Vice-President Towns

Vice-President Villages,
Resort Villages and
Northern Municipalities

Saskatoon/Regina
Executive Member

City Directors

Director-City of Moose Jaw
(1)

Director-City of Regina (2)

Director-City of Saskatoon
(2)

Director-City of Prince
Albert (1)

Regional Directors

Director-Northwest Region

Director-Northern Region

Director-Northeast Region

Director-East Central Region

Director-West Central Region

Director-Central Region

Director-Southwest Region

Director-Southeast Region



Administration

CEO

(Board and Administration)

Policy and Communications

(Policy, Legal, and Communications)

16 full time staff

1 contract position

Corporate Programs and Member Services

(Group Benefits, Municipal Procurement,
Program Marketing and Events)

Finance



How can you access us?

- Your Regional Director
- Contact our staff directly
- Attend the annual convention
- Attend regional meetings
- Visit our website (www.suma.org)
- Subscribe to our email lists and publications (Urban Update and Urban Voice)
- Twitter @SUMA_Amplify
- Facebook – Saskatchewan Urban Municipalities Association





Policy Update



Policy and Communications

- Sean McEachern – Director
 - Advocacy Initiatives
- Tiffany Wolf - Communications Advisor
- Steven Dribnenki - Policy and Legal Advisor
 - Environment
 - Intergovernmental Affairs
- Sean McKenzie - Senior Policy Advisor
 - Public Health and Safety
 - Community and Economic Development
 - Resolutions



SUMA's Advocacy Role

- SUMA aims to be the leading voice on urban issues in Saskatchewan
- We **promote, protect and defend** the interests of our members
- Policy and Communications team is dedicated to advocacy



Principles Guiding our Work

- Elected officials determine the direction
- Interest of members drive the work
- Work is relationship based, long term, pragmatic, principled and fact based
- Government-to-Government, Elected-to-Elected



Five Areas of Work

- **Research**
 - Turning problems into solutions
- **Policy Development**
 - Turning solutions into actions
- **Advocacy**
 - Turning actions into results
- **Communications**
 - Telling your story
- **Member Engagement**



How is our work structured?

- Ministries
 - Each ministry is assigned to a Policy Advisor and a Board member
 - They follow developments in the ministry and meet with staff and the minister regularly
- Legal Assistance
- Communications
- Work Plan

How is our work structured?

- Four policy committees
 - Environment
 - Public Safety and Health
 - Community and Economic Development
 - Intergovernmental Affairs
- Comprised of Board members
- Meet as needed
- Provides recommendations to the Board

Environment

- Multi-Material Recycling Program (MMRP)
- Climate Change Adaptation Policy
- Urban Solid Waste Management Policy

Public Safety and Health

- Interoperability and Municipal Enforcement
- Motor Vehicle Collision Rates research
- Railway safety

Community and Economic Development

- UBER
- Urban Highway Connector Program
- Immigration and Settlement

Intergovernmental Affairs

- Municipal Revenue Sharing
 - \$271 million in 2016-17 (\$174 million for urban municipalities)
- Canada Post review
- Education Property Tax



Resolutions

- 11 resolutions received
- Sample resolution topics:
 - Adding bylaw fines and building permit fees to tax rolls
 - Staggered municipal elections
 - Applying to the National Disaster Mitigation Program
- Final resolutions will be sent to members by December 31, 2016



Legal Services

- Enhance services to SUMA members and help build member capacity
- Articles and presentations on legal issues
- Research on issues, policy, and legislation
- Fosters links with the legal community and related sectors

Communications

- Communicate with members, partners, other orders of government, and sometimes the public
- Engage with media to share the story of SUMA and our members
- Help Board members and staff with their communication efforts





Corporate Programs and Member Services Update



Team



Kerri Ann Daniels
Group Benefits and
Insurance Services
Manager



Tauna Kupiec
Senior Group Benefits
Administrator



Scott Meger
Group Benefits
Administrator



Team



Katee Galandy
Convention and Events
Coordinator



Beverly Bradshaw
Municipal Procurement
Agent



Lisa Rawlings
Marketing Coordinator

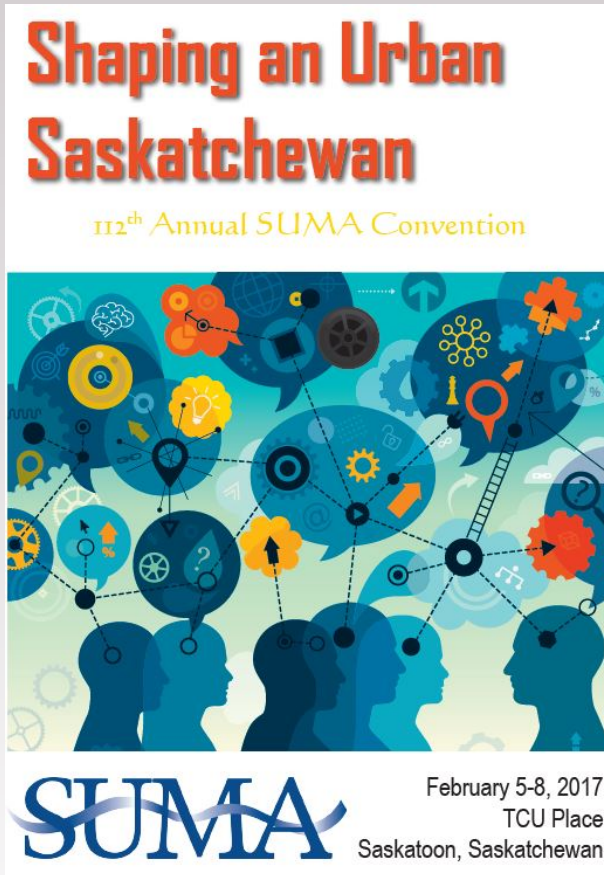


Overview

- Events
- SUMAdvantage
- Group Benefits
- SUMAssure



Events



Workshops



Webinars

Sector Meetings



Convention 2017

Shaping an Urban Saskatchewan

Take initiative through innovation and leadership to shape your future.



Convention 2017

Online Registration Rates:

SUMA member: \$325; Welcome Reception: \$30; Banquet: \$60

Education Sessions

Newcomers' Orientation

Breakout Sessions



Keynote Address

Joan McCusker



Convention 2017: Social Events

Sunday, February 5
Welcome Reception



Celebrate Canada's 150th anniversary along with the sultry sounds of jazz artist, Heidi Munro.



Tuesday, February 7
President's Banquet

Acknowledge the dedication of long-serving elected officials and municipal employees.

Enjoy a three-course dinner while Dance Saskatchewan and Wonderland entertains throughout the night.





Municipal Leadership
Development Program

Schedule of Upcoming Modules

www.mldp.ca

Municipal Leader's Roles and Responsibilities (for SUMA members)

November 17 - Lumsden

November 23 - Warman

Human Resources in the Municipal Workplace

November 29 – Prince Albert

Strategic and Financial Planning

November 28 - Meota

Public Relations and Communications for Municipalities

December 2 – Swift Current

Economic Development Fundamentals

November 30 - Loreburn

Community and Land Use Planning

December 2 - Yorkton





Celebrating the excellent and innovative practices of Saskatchewan's municipal governments

Recognition

Sharing knowledge

Promote cooperation

Maintaining Focus



Other Events

- Sector Meetings
 - Alternate each year between the town and village sectors
 - Held in May
- Workshop
 - Day prior to the sector meeting, a workshop is held open to all SUMA members
- Webinars
 - Looking to offer two in 2017



We Help You Save Money

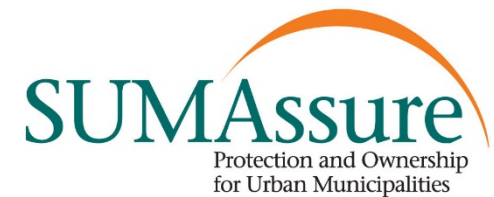
Group Benefits Program



Bulk Purchasing Program



Liability and Property Insurance



IT'S SIMPLE

Buying in **bulk** is
cheaper than
paying retail.





How do we pass savings on to our members?

We leverage the collective purchasing power of member municipalities, helping you save time and money.

Finance

Hotels

Office Supplies

Municipal Elections Supplies

Public Works

Parks and Leisure



Finance and Election Supplies

Appraisal and Valuation Services

Payment Processing



www.suncorpvaluations.com

Borrowing and Financing



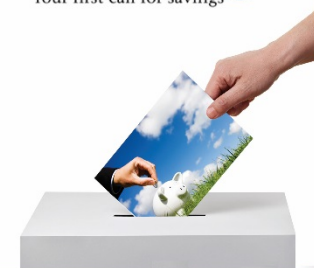
Election Supplies

Need election supplies?
SUMA has you covered.

Delivery options that work for you,
and discounts on what you need:

- Ballots
- Polling booths
- Boxes
- Election forms
- Metal seals
- Paper seals

SUMAdvantage
Your first call for savings



WE HELP SAVE YOU MONEY

Hotel and Vehicle Rental

Saskatoon Hotels



Rates starting from \$149.00



Rates starting from \$144.00



Regina Hotels



Rates
starting from
\$145.00



Rates
starting from
\$134.95



Office

Office Machines



Long Distance, Cellular and Internet Services



Lapel Pins



Office Products



Office Products



NEW

Business Advantage™

Network and Email Solutions Program



Apparel, Promotional Items, and Sporting Goods



Magazine Subscription



Public Works, Parks, and Leisure Services

Natural Gas



Municipal Tires



True Service.



Janitorial Supplies

STAPLES

Business Advantage™

NEW

Fuel and Lubricants



Geospatial Imagery

FlySask.ca

Saskatchewan Geospatial Imagery Collaborative

Traffic Signs



Mosquito Control

Evergro

Pet License Tags & Animal Control Products



Solar Pool Heating



Go Behind the Scenes of Program Development

Program Development Advisory Committee

- Volunteer administration helps determine procurement needs
- Offers feedback and professional insight
- Creates **Calendar of Opportunities**

Year	Opportunity	Status
2015	Signage*	Complete
	Road Salt	Postponed
	Maintenance, Repair, Operations (MRO)	Terminated
2016	Office Supplies*	In contract phase
	Long distance, cellular and internet services	Complete
	Janitorial*	Complete
	Chemicals	Research phase
	Waste/Garbage/Recycling	Not started
	Natural Gas*	Not started
	Vehicles	Not started
	Gravel	Not started
2017	Fire Equipment	Not started
	Fuel*	Not started
	Paving	Not started

Go Behind the Scenes of Program Development

Bid Evaluation Committee

- Volunteer administration evaluates **Request for Proposals** from potential vendors
- Chooses vendor based on fair criteria
- Members encouraged to join as many times as they wish

Our committees are an important part of how we are growing SUMAdvantage to help municipalities save money.



Office Products Expansion



Supreme Basics was joined by **Staples Business Advantage** offering members more **variety** and **convenient** ordering methods.



Now there's even more options to save money
and meet your needs.

New Janitorial Partner

STAPLES
Business Advantage™

Not limited to just office products; **Staples Business Advantage** offer almost everything your municipality could possibly need.



Next Request for Proposal

Water Treatment Chemicals

- Research phase
- Survey sent to Saskatchewan Water and Wastewater Association to compile info such as:
 - Which chemicals are being used
 - How much is used
 - How often orders are placed
 - Current distributor

Group Benefits Program

Insuring in excess of 2,700 lives, allowing us to spread the risk and pass savings on to our members.

Benefit Offerings

- Term Life Insurance
- Accidental Death, Disease, and Dismemberment Insurance
- Short-Term and Long-Term Disability
- Health, Dental, and Vision Care
- Employee and Family Assistance Program
- Health Care Spending Account

Eligible Members

- Full-Time Employees
- Part-Time Employees
- Seasonal Employees
- Elected Officials
- Board of Directors



Volunteer Firefighters and First Responders Insurance

Providing specialized insurance for emergency service providers

Complete revamp of program for 2017

- Five new benefits being added with a combined benefit in excess of \$46,000
- Upgrades to eight existing benefits, providing more than an additional \$131,000 in benefits
- Additional enhancements for upcoming year
- Rates adjusted, effective March 2017, with invoices being sent in December
Last rate adjustment was in 2010
- For a group with 25 lives, the average increase to On Duty Coverage will be between \$3.05 and \$9.50 per employee depending on level of coverage





Superior Insurance for Urban Municipalities

A reciprocal dedicated to offering the best possible liability and property insurance at the most cost-effective prices for subscribers.

Major Advantages:

- Ownership and control
- Earning equity
- Municipal expertise in handling questions and claims
- Access to risk-control education and tools



Subscriber-owned and subscriber-governed
insurance program designed for Saskatchewan urban municipalities.



Investing Back into the Community with Profit Sharing

Core Insurance Coverage Includes:

- General Liability
- Municipal Errors and Omissions
- Property
- Boiler and Machinery
- Crime
- Legal Advice and Expenses



Worried about “not supporting the local broker”? Since it is **owned** and **governed** by subscribing municipalities, you don’t get more local than SUMAssure.

Contact Information

SUMAdvantage, Events and SUMAssure

tmeier@suma.org

306-525-4379

Group Benefits

gis@suma.org

306-525-4390





SUMA thanks our
Regional Meetings Sponsor:



SaskWater



Election of Regional Director

Election of Alternate Regional Director

Regional Elections

- One Director and One Alternate
- Selection of the Regional Director and Alternate Director shall be conducted by a vote (separate) of all elected officials from municipalities in good standing, from the region.
- Nominees for the positions of Director and Alternate must be elected officials representing a SUMA member municipality in good standing in that region.

