



Village Sector Meeting
Wednesday May 11, 2016

Tania Meier, Director of Corporate Programs and Member Services
Beverly Bradshaw, Municipal Procurement Agent

Agenda

1. Mission
2. Values
3. Key Principles
4. Calendar of Opportunities
5. Current Priorities
6. Role of Bid Committee

Mission

Our Mission:

To support member municipalities by providing solutions for procuring products and services that enable members the opportunity to be more efficient through leveraging resources to save money and time.

Values

- Accountability
- Ethics
- Impartiality
- Professionalism
- Service
- Transparency

Key Principles

1. Procurement expertise
2. Sound public procurement values
3. Member engagement
4. Supplier relationship management
5. Procurement education and resources
6. Marketing
7. Revenue generation

Calendar of Opportunities

Year	Opportunity	Status
2015	*Signage	Complete
	Road salt	Postponed
	Maintenance, repair and operations (MRO)	Terminated
2016	*Office supplies	In final RFP phase
	*Long distance, cellular and internet services	In contract phase
	*Janitorial supplies	Research phase
	Chemicals	Research phase
	Waste/garbage/recycling	Not started
	*Natural gas	Not started
	Vehicles	Not started
	Gravel	Not started
2017	Fire equipment	Not started
	*Fuel	Not started
	Paving	Not started

Current Priorities

- Long distance, cellular and internet services program
- Office products program
- Janitorial supplies program
- Chemicals program
- Waste, garbage and recycling program

Role of Bid Committee

- Look for broad representation from each sector
- Village sector engagement on the committee is vital
- Other outcomes of participation on the committee:
 - Encourage neighboring communities to purchase from SUMAdvantage
 - Endorse the request for proposal process
 - Energize neighboring communities to volunteer on other bid committees

Conclusion

Program advantages:

- Cost savings
- Collaboration between municipalities
- Save time and improve efficiency
- Access to education and procurement resources
- Increase supplier engagement
- Supplier relationship management

Questions

Beverly Bradshaw

bbradshaw@suma.org

306-525-4395

Tania Meier

tmeier@suma.org

306-525-4379